Reed Manufacturing 1425 West 8th Street Erie, PA 16502 USA

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REED DISTRIBUTOR PROSPECT FORM/CREDIT APPLICATION FOR DISTRIBUTORS IN US/CANADA/PUERTO RICO

Company Name, Phone and Faz	x:		
Bill to Address:	Ship to Address:		
Purchasing Contact:	Phone:	Email:	
Accounts Payable Contact:	Phone:	Email:	
Website:			
Who are your major customers	? (market breakdown as	a % of business/industry)	
How do you sell? (i.e. quotation	ns, inside/outside sales, s	ystem contacts, through a cata	alog, etc.)
What REED products will you so	ell?		

CONFIDENTIAL CREDIT APPLICATION

We hereby apply for a credit review by Reed Manufacturing. The following information is submitted as a basis for your consideration of our application. We understand that we will be contacted by a REED Rep, Regional Manager, or Associate regarding the need for any new distributors in our area. This application does not automatically include us in REED's distribution network.

Please attach three Trade References with the following information: Name, Address, City, State, Zip plus Phone# and Fax#. References must contain a fax number and an email address. TYPE OF BUSINESS _____ ADDRESS _____ CITY ____ STATE ___ ZIP ____ PLEASE CHECK ONE: INDIVIDUAL _____ PARTNERSHIP ____ CORPORATION _____ FEDERAL TAX NO. (FOR CORPORATION) DEBTOR'S SOCIAL SECURITY NO. (FOR PARTNERSHIP OR INDIVIDUAL) TYPE OF BUSINESS _____ DATE STARTED _____ We expect our monthly credit requirements from REED to be about \$_____ NAME OF BANK______ ACCT. NO.____ CITY_____STATE____PHONE___ APPLICANT'S SIGNATURE ATTESTS FINANCIAL RESPONSIBILITY, ABILITY AND WILLINGNESS TO PAY REED INVOICES IN ACCORDANCE WITH REED TERMS. THE INFORMATION PROVIDED ON THIS FORM IS FOR THE PURPOSE OF OBTAINING CREDIT AND IS WARRANTED TO BE TRUE. I/WE HEREBY AUTHORIZE REED MANUFACTURING TO INVESTIGATE THE REFERENCES LISTED PERTAINING TO MY/OUR CREDIT AND FINANCIAL RESPONSIBILITY. FIRM NAME ______ PRINT NAME ______ TITLE _____ SIGNATURE ______ DATE _____ Please fax or email completed form to: 814-455-1697 or 800-456-1697 or reedsales@reedmfgco.com

Thank you for your interest in Reed Manufacturing.